



Building the right team

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Usually team members...

- don't understand the project plan
- don't follow the project goals
- don't work together with their colleagues
- don't solve their conflicts
- don't know who to inform
- don't tell when they don't get their tasks finished on time

Communication is vital

- Start project with official kick-off
- Agree on...
 - *Mission Statement*
 - *Project Plan*
 - *Workflow*
 - *How to solve problems*
- Don't react when it's too late
- Instead establish pro-active project control

Set up rules

- Conflicts have highest priority
- Don't search for culprits
but for solutions
- Document any decision
- Meetings only with moderator
and agenda

Why do team members rebel?

- They don't know what is expected from them
- They don't know what to do (lack of information)
- They don't feel like they belong to the rest of the team
- They feel to be treated in an unfair manner by manager/leads

What motivates people?

- Clear goals
- Achievement: Create Ownership
- Possibility for personal growth
- Work itself: must be meaningful
- Personal Life
- Technical Supervision Opportunity
- (Proper executed) Performance Reviews
- Sense of Team identity

What kills motivation?

- Management manipulation
- Excessive/unrealistic schedule pressure
- Lack of appreciation for personal efforts
- Not involving people in decisions
- Productivity barriers
- (Poorly executed) Performance Reviews
- Bad Marketing/PR
- Hygiene factors don't motivate!

Solving conflicts in a team...

- Solve conflicts immediately!
- Each conflict will cost you money!
- Responsibility: Project lead
- Work out the different opinions
- Alternative: Work out the similarities
- Last option: Hire conflict consultant

The role of the project lead...

- ... delegates responsibilities to team members
- ... does not give the answers but raises the questions:
 - * Who does...?
 - * What (Goal + Definition)?
 - * Why (Cause)?
 - * For what?
 - * Until when?
 - * How (to get there)?
 - * With what?

**Some thoughts
on recruiting...**

Usually developers recruit...

- ... to have a big team like everybody
- ... to have a star-designer, who will solve all problems
- ... to catch up on schedule
- ... to create the ultimate engine
- ... to replace a departure

Do you need a big team?

- How many people do you really need to make a game in defined time frame?
- How many people do you need to have a solid company foundation?
- How do you deal with the delta:
 - flexible structure
 - outsourcing
 - double team that can become one

Do you need a star designer?

- What will he bring?
- Will the team do what he wants them to do?
- Is he willing & able to share and work towards a common goal?
- A star can't compensate for a team's weakness and a team can't serve one person but only a shared dream

Why do you need to catch up?

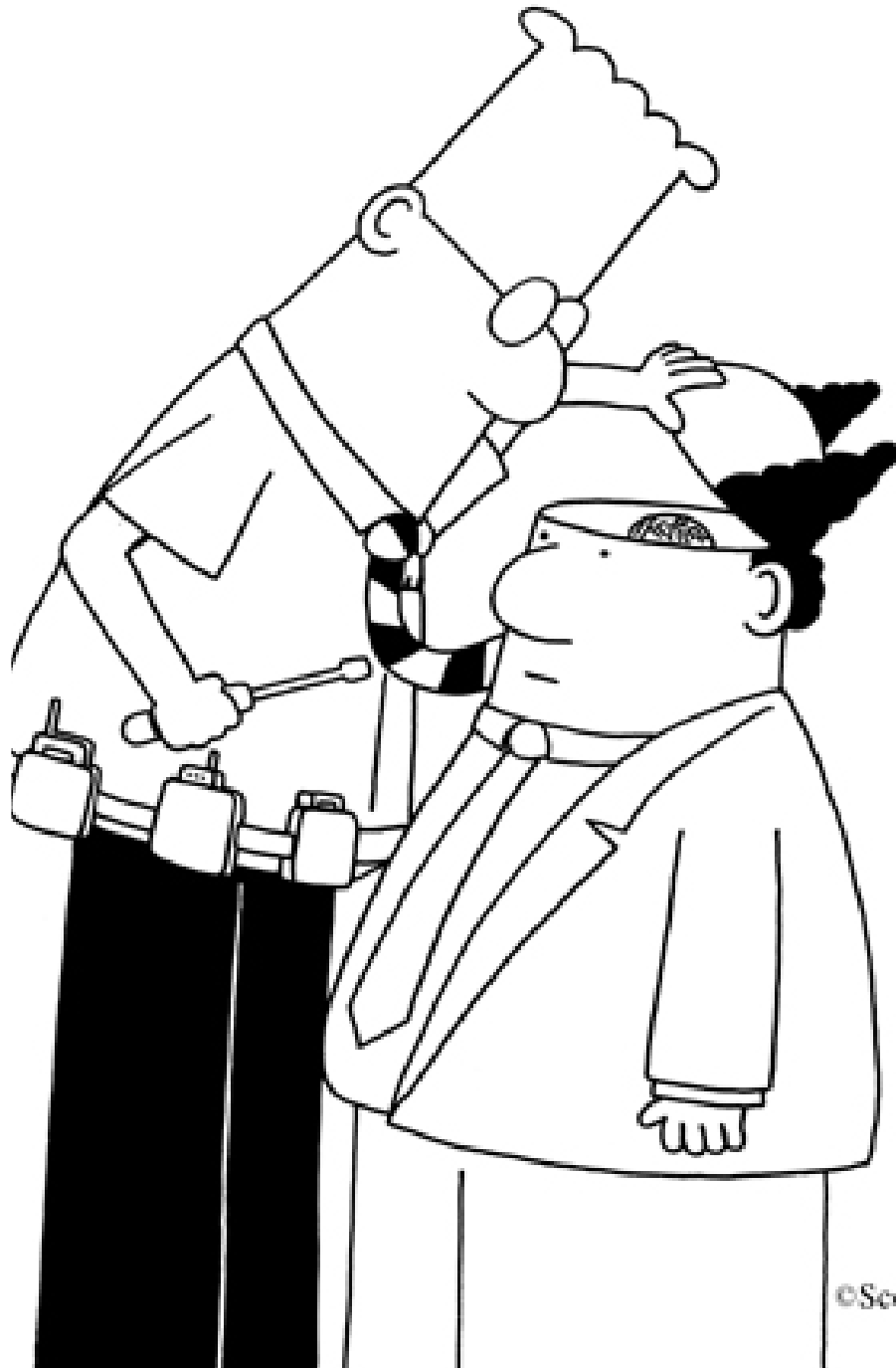
- Why are you late?
- Won't a new person make you later?
- What will he bring?
- Is your team productive enough?
- Maybe you are late because of:
 - lack of adequate tools
 - lack of shared goals
 - lack of performance compensation
 - not good people or not enough training?

Why do you need your own engine?

- Are you willing to go for the neverending rat-race your own engine will bring with it?
- What advantage will it bring?
- Will it really materialize?

A different approach

- Different team structure:
 - No more costly size race
 - More outsourcing
 - Core team
- Unknown designer with market oriented ideas
- Compensation program
- A training program



QUESTIONS?